

TOP AGENT

MAGAZINE



SUZIE
MALERBE

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A licensed real estate professional for the past thirteen and a half years, Suzie Malerbe's love for the industry stems as far back as she can remember. With a sharp eye for design and a genuine interest in various home styles, Suzie began to invest in and flip properties at a young age and realized early on that real estate was a perfect fit. "I fell

in love with this business from the start," says Suzie.

As an agent at RE/MAX Select One, Suzie extends her expertise not only to clients all over Orange County, but those from Los Angeles to San Diego, as well as internationally. Highly-regarded for finding the perfect luxury properties for her clients



and her expert level of customer service and negotiation, a large part of Suzie's business comes from referrals, even from her international clients. "I have many clients in Saudi Arabia that refer me to their friends and family because I go beyond just selling a home; I redesign a home to have a modern, updated look, as well as furnish it," says Suzie. "I

have found properties for clients overseas and advised them on what I can do to turn a profit for them, and many times they've purchased these homes sight-unseen because they know they can trust me."

Because Suzie's priority is creating a bond with her clients while becoming a trustworthy resource to



them, honesty and transparency are just some of the attributes that have helped her ascend the real estate ranks. “Many agents will tell their clients it’s a buyer’s market, or it’s a seller’s market; I tell my clients, ‘let’s just find the deal,’ because there’s always a situation out there that can work to their benefit and I’m going to find it for them.”

As a result of her intense drive and artful negotiating skill, Suzie has been named among the elite at RE/MAX several times over. She is a member of the RE/MAX Hall of Fame, Chairman’s Club, Platinum Club, is the #1 Selling and Listing Agent in her office, and is ranked #4 out of 6,000 RE/MAX agents in California and Hawaii.

However, Suzie’s greatest lifetime achievement is her family and daughter, Priscilla. “My husband, Adrian,





and I are so proud of our daughter. She is a straight-A student in college, volunteers at a summer camp for foster children, and at a local gym teaching kids taekwondo,” she says. In her spare time, Suzie enjoys traveling the world to meet her clients. “Working is something I love to do, so I travel to places like Dubai, London, Paris, and Saudi Arabia to meet with my clients and go over new investment ideas that will benefit them. It makes them feel important when I go to them and take the extra step to assure them that I will drop everything to make them feel as if they’re the only person that matters.”

Even though Suzie’s business and travels keep her busy, she still finds time to give back to her community. As a board member of the Pacific Hospice & Palliative Care Foundation, Suzie contributes to providing





community education and outreach, along with supporting services to patients, families and organizations associated with hospice and palliative care.

In the future, Suzie looks forward to expanding her business through strategic marketing, social media, and networking, and is currently working with several builders who have consulted with her for her

design expertise and ideas for new development projects. “My portfolio of clients is extremely rare. The trust and close relationships I’ve formed with them is priceless, and the developers I’m working with know that,” says Suzie. “I want to be known as the agent who takes care of everything from start to finish. I plan on continuing to make my clients feel proud for choosing me to work with them.”

For more information about Suzie Malerbe of RE/MAX Select One, please visit www.SuzieMalerbe.com, call 714.925.1436 or email suziemalerbe@live.com